



ADDIS ABABA · ETHIOPIA

COMPANY PROFILE

Building Ethiopia's digital institutions, from the inside out.

EDITION 2026

In global partnership with Infinite Icon Technology, Dubai, UAE

Digital Enterprise Solutions PLC · Addis Ababa, Ethiopia · des-plc.com · +251 97 720 1981



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Why Local Matters

The four things that change when delivery is Ethiopian

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Six practice areas across software, data and security

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Corporate Training

Programmes designed around your team, not a curriculum

05

How We Work

Assess, design, build, train, support

01

Company Profile

A PLC built for Ethiopia's next decade, headquartered in Addis Ababa.



ABOUT DES

Technology partners who understand the country as well as the code.

Digital Enterprise Solutions PLC was founded on a simple premise: institutions across Ethiopia deserve technology partners who understand the country's regulatory, linguistic and infrastructural reality as well as they understand the code.

Headquartered in Addis Ababa, our engineers, trainers and analysts work directly with public and private organisations across the country — not through intermediaries, and not from abroad.

“Designed locally. Supported locally.”



HEADQUARTERS

Addis Ababa, Ethiopia

LEGAL ENTITY

Digital Enterprise Solutions PLC

DELIVERY TEAM

100% based in Ethiopia

LANGUAGES

Amharic and English as standard

GLOBAL PARTNER

Infinite Icon Technology, Dubai

THE MARKET WE OPERATE IN

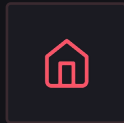
Ethiopia is digitising fast.

These are national figures describing the scale of Ethiopia's digital transformation — the environment DES was built to serve.



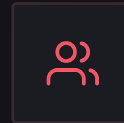
3,000+

New digital firms
opened in Ethiopia



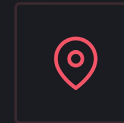
900+

Public services
digitised in Ethiopia



688,000+

Ethiopians trained
in digital skills



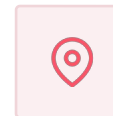
100%

Of the DES delivery
team is based in Ethiopia

The first three figures describe Ethiopia's national digital economy, not DES project counts. Sources should be cited before external publication.

Local delivery, international standards.

Through our global partnership with Infinite Icon Technology in Dubai, we bring international engineering standards and technology access to every local engagement — while the delivery, the engineers and the accountability stay in Ethiopia.



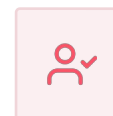
What DES brings

Engineers, trainers and analysts based in Addis Ababa. Amharic and English delivery. Regulatory fluency with NBE, INSA and public procurement. Onsite support with no offshore ticket queue.



What the partnership adds

International engineering standards, access to enterprise technology and payment hardware, and the methods used on regional programmes across the UAE and Africa.



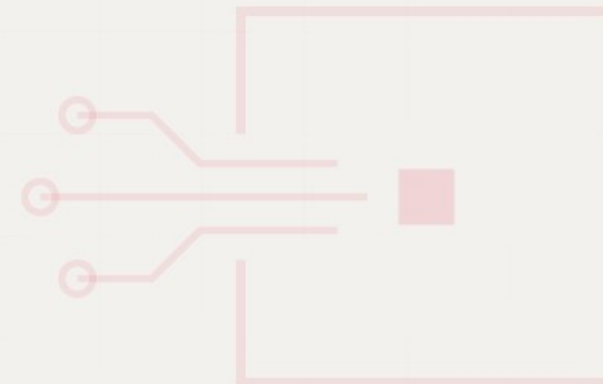
What that means for you

A single Ethiopian counterparty, contracting locally and supported locally, with the technology depth of a regional group behind the engagement.

WHO WE SERVE

Institutions that citizens depend on.

Government agencies, banks and enterprises where a failed system is a public problem, not an internal one.



Government

Revenue, land, civil registry, case management and citizen service portals



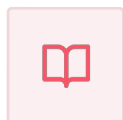
Finance & Banking

Core systems, payment rails and NBE-aligned controls



Healthcare

Records, reporting and facility-level operational systems



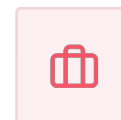
Education

Digital skills programmes and institutional systems



Agriculture

Data collection, registries and field reporting pipelines



Enterprise

Integration, analytics and security for private-sector operators

02

Why Local Matters

Local infrastructure, connectivity and language realities are the starting point of every system we design.



Solutions designed in Addis, not adapted from abroad.



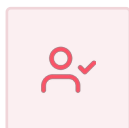
Most systems that struggle in Ethiopia were not built badly — they were built somewhere else, for somewhere else.



01

Amharic and English interfaces

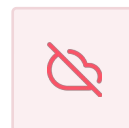
Bilingual interfaces are standard across every platform we ship, not a localisation phase added at the end when the budget allows.



02

Onsite support, locally staffed

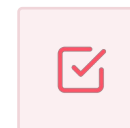
Engineers based in Ethiopia attend site. There is no offshore ticket queue and no time-zone gap between a fault and a response.



03

Built for real bandwidth

Offline capability and low-connectivity modes are designed in from the start, because intermittent connectivity is the normal operating condition.



04

Regulatory fluency

NBE, INSA and public procurement requirements are understood from day one rather than discovered during acceptance testing.

03

Services

Six practice areas spanning enterprise software, integration, infrastructure, data, security and digital government.



Digital transformation, built for how Ethiopia actually operates.



01

Enterprise Software

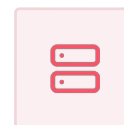
Custom core systems for revenue, land, civil registry and case management, built to run reliably on local infrastructure.



02

Systems Integration

Connecting legacy platforms, payment rails and government registries into a single working data pipeline.



03

Cloud & Infrastructure

Hybrid and local architectures designed around Ethiopia's connectivity and data residency requirements.



04

Data & Analytics

Dashboards and reporting pipelines that turn everyday operational data into decisions leadership can act on.



05

Cybersecurity

Risk assessment, hardening and incident response for institutions holding sensitive citizen and financial data.



06

Digital Government

Digital service portals and workflow digitisation that cut counter visits and processing time for citizens.

04

Corporate Training

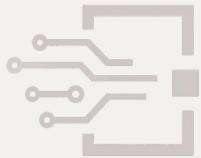
Every deployment comes with a training track. Technology transforms an organisation only when the people inside it can own it.



Every programme is built around you.

We do not run a fixed curriculum. Each engagement starts with a conversation about your team's skill gaps, schedule and goals, and we design the training around that — not the other way around.

“Upskilling the teams who keep systems running.”



IT & Systems Administration



Data Analysis & Reporting



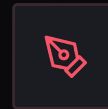
Cybersecurity Awareness



Digital Leadership



Software & Systems Onboarding



Custom, by request

05

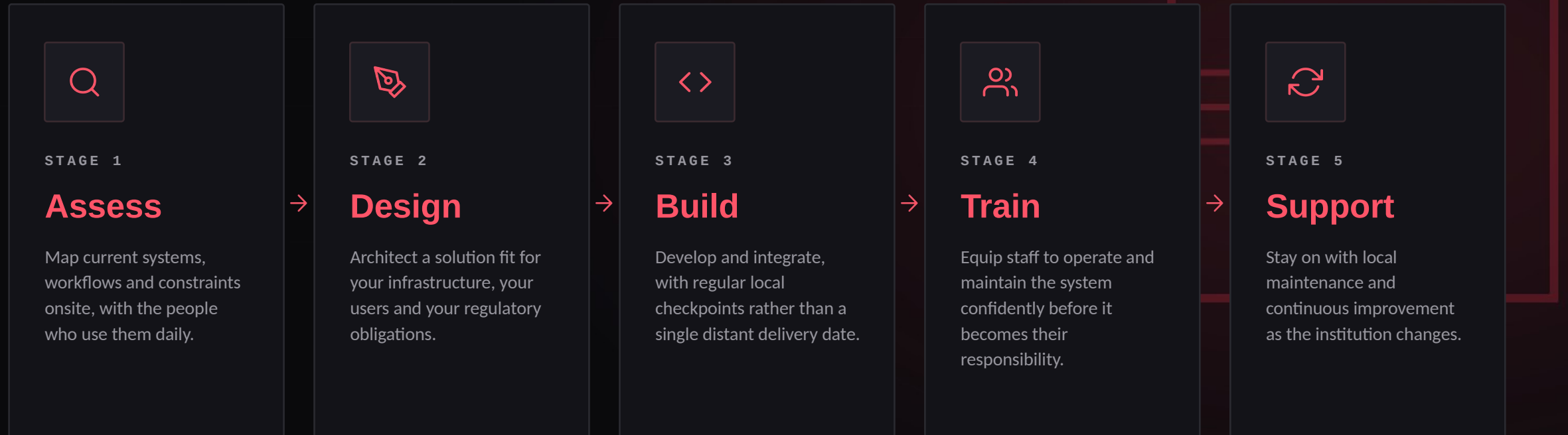
How We Work

A structured engagement, from assessment through to handover and continuing local support.



Five stages, run onsite.

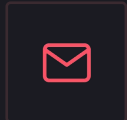
The sequence matters: we assess in the building, build against real constraints, and stay on afterwards rather than handing over and leaving.





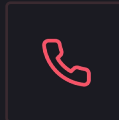
Ready to modernise?

Tell us about your organisation and where digital transformation is stalling. We respond within one business day.



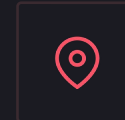
EMAIL

info@des-plc.com



TELEPHONE

+251 97 720 1981



HEADQUARTERS

Addis Ababa, Ethiopia

des-plc.com · In global partnership with Infinite Icon Technology, Dubai, UAE

DIGITAL ENTERPRISE SOLUTIONS PLC · ADDIS ABABA, ETHIOPIA

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